



# Interviewing 3rd Party Development Teams

## Value Proposition

Why should I choose your company over [pick a competitor]?

How do you ensure the code you produce is high quality?

*- You want to hear specifics, like testing, continuous integration, style guides, pull requests with reviews, etc*

If you're under time constraints, which of the above are first on the chopping block to get features out the door?

*- No right answer here, but being able to articulate tradeoffs can indicate a partner that can adapt to the guaranteed bumps in a project's lifespan*

## Logistics

Where will the developers I hire be located? Can they come into my office?

What tools does your team use for source control, code reviewing, continuous integration, and deployment?

Does your development process mesh with my team's? Can your developers work and adapt to our process or do you prefer to lead?

## Continuity

What does the end of our project look like? What if something is unfinished?

How will my team be able to take over your code?

*- You want to hear about README's, pairing throughout or at the end of an engagement, language standards, etc*

How do follow-up engagements work, if necessary? Can I get the same developers 2 months later?

If we have questions for your team after you pass it off to us, can we talk to anyone technical? Do we need a retainer for that?